

	Base InterAcct	Optional InterAcct Modules
Sales & Marketing (CRM)	Clients/Prospects Database, Follow Up Diary, Hot Prospects, Activity Analysis, Sales Forecasts	Telemarketing. Visual Calendars
Letters, Emails, Labels	Selective personalised mail	IA-Exchange Server to auto match emails sent/received to the Names database
Debtors, Accounts Receivable	Credit Control, Date based reporting, aging trend analysis	Foreign currency debtors
Sales Invoicing	Quick products & services invoicing with backorders	Sales order processing with back/forward orders, multi level pricing matrixes, sales kitting, batch/serial/roll numbers, styles/colours/sizes
Sales/Profit Analysis	Product, Salesperson, Origin, Industry, Region, Division, Branch, etc.	Sensitivity analysis – who is buying more/less than normal ?
I-POS Retail		Supermarket style point of sale system – multiple buy/sell units of measure – cost/pricing
Stock, Inventory	Movements history tracking, specifications, photos/images, alternates, supercessions	Multiple warehouse locations, bin locations, serial/batch (use by dates)/roll numbers, lengths/sheets
Purchasing	Products, services – linked to sales, jobs, stock. Suggested re-order reporting. Automatic purchasing, quick purchasing	Import shipment costing – foreign currency creditors
Creditors, Accounts Payable	Selective EFT payments, sub contractor insurances	Foreign currency creditors
Hire Accounting		Hire of assets, products
Job Costing, Estimating, Quotations		Budget variance analysis, billing, retentions. Quick & detailed estimating, multiple print formats for quotations
Kit Estimating		Mini bill of materials for semi automatic estimating of materials, labour, trades, etc.
Project Management		Job costing by phase of works, percentage complete, progress claims, cash flow analysis
Service/Maintenance		Equipment by client register, service history, maintenance contracts – job scheduling
Manufacturing, Bill of Materials		Links with Inventory and Jobs – multiple BOM levels, automatic stock issues, GRP & NRP. Production planning
Fixed Asset Register		Calculates and posts depreciation entries to GL – insurance, service, warranties
General Ledger	Financial reporting, BAS returns, sub account analysis, date based report generation	Multi divisional and legal entity reporting
Management Information	Lost business analysis, post promotional analysis, trends, performance targets, KPI's	Daily Executive Summary reports can be personalised to suit.
Database Design		Add, change, delete the database's files, fields and menus to suit