

Quantity Price Breaks



InterAcct
SOFTWARE PTY LTD

The standard InterAcct system (with the "Distribution" software module) offers a multi level pricing matrix. A recent customer has had this extended to provide Quantity Price Breaks as well.

The lowest 'level' in the Pricing Matrix is Customer Contract Pricing on a single product – with an expiry date. This too has the Quantity Price Break added. Next, you can define a customer's pricing by Price Level by Product Group – with an optional discount %. Then, you can have a default Price Level (with optional discount %) for a customer.

If none of these customer based price levels are used (see separate Software Profile on **Customer Price Lists**), then the Product Item pricing is used – with quantity breaks being defined by item.

InterAcct Master - [STOCK ITEMS - display , BARIUM , Brand-Type/Size]

File Record Edit View Go Advanced Menu Graph Design Help

Group: BARIUM Status: A Serial/Batch? Y Supp Id: MCI AUSFO
 Item Code #: BABAG500 Supp #: LIQUIBAR Bar Code: BARIUM
 *Description: Liquibar - Barium Enema Pre-Filled Bags 500ml Category: BARIUM
 Type? B MCI Australia Pty Ltd Buy Unit: EACH
 Kg #: 0.00 Sell #: EACH

Buy Cost \$: 11.0000 Net Cost \$: 11.0000 GST Tax \$: 1.1000 Average \$: 11.0000 In Stock \$: 20,845.00 Markup %: 50.00 Sugg Sell \$: 16.50 List Price \$: 16.90 Margin %: 34.91 Diff %: 6.78

Open Bal #: 2000.000 In Qty #: 0.000 Out Qty #: 105.000 Adj Qty #: 0.000 In Stock #: 1895.000 Reserve #: 100.000 AvailQty #: 1795.000 S/Orders #: 100.000 B/Orders #: 0.000 F/Orders #: 0.000 P/Orders #: 25.000 Net Qty #: 1820.000

Menu:
 1. Add Next Stock Item
 2. Suggested Re-Order
 3. View : Stock Movements
 4. View : Transactions
 5. Serial Numbers
 6. Alternates, Supercessions
 7. Disclaimers
 8. Qty Buy Pricing Levels
 9. Selling Price Levels
 10. Customer Pricing
 11. View : Purchase Orders
 12. Auto Create Purchase
 13. Product Description
 14. Alternate Suppliers
 15. View : Monthly Sales
 16. Print : Profile

Web: 10 PER CARTON
 Product Img: x:\diag\images\enema[1].jpg
 Requires Approval? Y Qty Break A: 5 Qty Break B: 10

SELLING PRICES list , BARIUM , Brand-Type/Size, Liquibar - Barium Enema Pre-Filled Bags 500ml

	Level	Price \$	Incl GST \$	Profit \$	Margin %	Markup %	Qty Break A	Price A \$	Qty Break B	Price B \$
1	1LIST	16.90	18.59	5.90	34.91	53.64	5	16.75	10	16.50
2	2TRADE	16.06	17.67	5.06	31.51	46.00	5	16.00	10	15.90
3	3W/SALE	15.21	16.73	4.21	27.68	38.27	5	15.10	10	15.00
4	4DISTRIB	14.37	15.81	3.37	23.45	30.64	5	14.30	10	14.25
5	SPECIAL1	0.00	0.00	0.00	0.00	0.00	5	0.00	10	0.00

InterAcct Master - [ITEM CONTRACT PRICING - display , BARIUM, Brand-Type/Size, Liquibar - Barium Ene

File Record Edit View Go Advanced Menu Graph Design Help

Group: BARIUM Description: Liquibar - Barium Enema Pre-Filled Bags
 Stock Item: BABAG500
 Client Id: CANCERSY Customer Name: Cancer Research Institute of NSW, Peter

List Price \$	16.90	Qty Break A	5	Qty Break B	10
Net Price \$	15.99	Price A \$	15.95	Price B \$	15.65
Net Aust \$	15.99	Expiry Date: 31-Dec-2010			
Last Cost \$	11.000				
Profit \$	4.99				
Margin %	31.21				

Menu

1. View : Customer File
2. View : Debtor's Info
3. View : Customer Price List
4. Update Customer Price List

Form help Field help

This file updates the customer contract pricing file.

This screens shows the Customer Contract Pricing file for a Product Item.

Here you can see the Net Contract Price \$, and the resultant profit margin.

That contract price has an Expiry Date, and if exceeded at the time of Order Entry, an error "stop" message will appear.

Contract Pricing has been extended to show Quantity Price Breaks for this customer.

InterAcct Master - [MULTIPLE PRICE LEVELS - display , BARIUM, Brand-Type/Size, Liquibar - Barium Enema]

File Record Edit View Go Advanced Menu Graph Design Help

Group: BARIUM Item: BABAG500

Description: Liquibar - Barium Enema Pre-Filled Bags 500ml

Net Cost \$: 11.0000

List \$: 16.90

		Qty Break A	Qty Break B
Price level 1	1LIST	5	10
Price level 2	2TRADE	16.75	16.50
Price level 3	3W/SALE	16.00	15.90
Price level 4	4DISTRIB	15.10	15.00
Price level 5	SPECIAL	14.30	14.25
		0.00	0.00

PRICE LEVELS

	Price Level Description
1	List Price
2	Trade Price
3	Wholesale Price
4	Distributor Price
5	Special Customers
6	Special Customers - Wholesale

This is the file where you can define your prices – for up to five different levels in this example.

It would be possible to have the quantity price break prices calculated automatically – maybe based on a simple percentage discount formula.

This file automatically updates the Stock Item pricing by Level file – and shows the affect of gross profit margins.

InterAcct Master - [SELLING PRICES - display , BARIUM, Brand-Type/Size, Liquibar - Barium Enema Pre-F

File Record Edit View Go Advanced Menu Graph Design Help

Group: BARIUM Item: BABAG500

Incl GST \$	18.59	Level	1LIST	Margin %	34.91
Net Cost \$	11.0000	Price \$	16.90		
Profit \$	5.90				
Disc Factor	1.000000	Qty Break A	5	Margin %	34.33
Markup %	53.64	Price A \$	16.75		
		Qty Break B	10	Margin %	33.33
		Price B \$	16.50		

Menu

1. Go back one step
2. Multiple Price Levels
3. Client Group Pricing
4. Customer Contract Pricing

Form help Field help

This file can be used to create any number of 'special' selling prices for this product.

This screen is taken for the Product Item by Price Level file. It shows the base price for this price level (List), and the two quantity break prices – with the resultant profit margins.

Please Note :

This is only one example of how the standard InterAcct Software can be personalized to suit individual requirements.