



**InterAcct**  
SOFTWARE PTY LTD

# InterAcct Quotation Register

## Highlights :

- ✓ Within the InterAcct system there are numerous places where you can create a Sales Quotation for a Prospect or Client.
- ✓ There is now a central quotation register where you can view and track the progress on all quotations, and with 'drill-down' menu links back into the Prospect (or Job).
- ✓ There are three main areas within InterAcct where a quotation can be created. One relates to Jobs, another to Products & Services, and a third is part of the CRM (sales & marketing) database.
- ✓ You can search on the Quote Register – by Salesperson, Quote Date Range, Expected Close Date, Required by Date, Quote Status, Branch/Division, Job Type, Client Industry, and Source of Sales Lead.

InterAcct Demo - [CENTRAL QUOTATION REGISTER - display ]

File Record Edit View Go Advanced Menu Graph Design Help

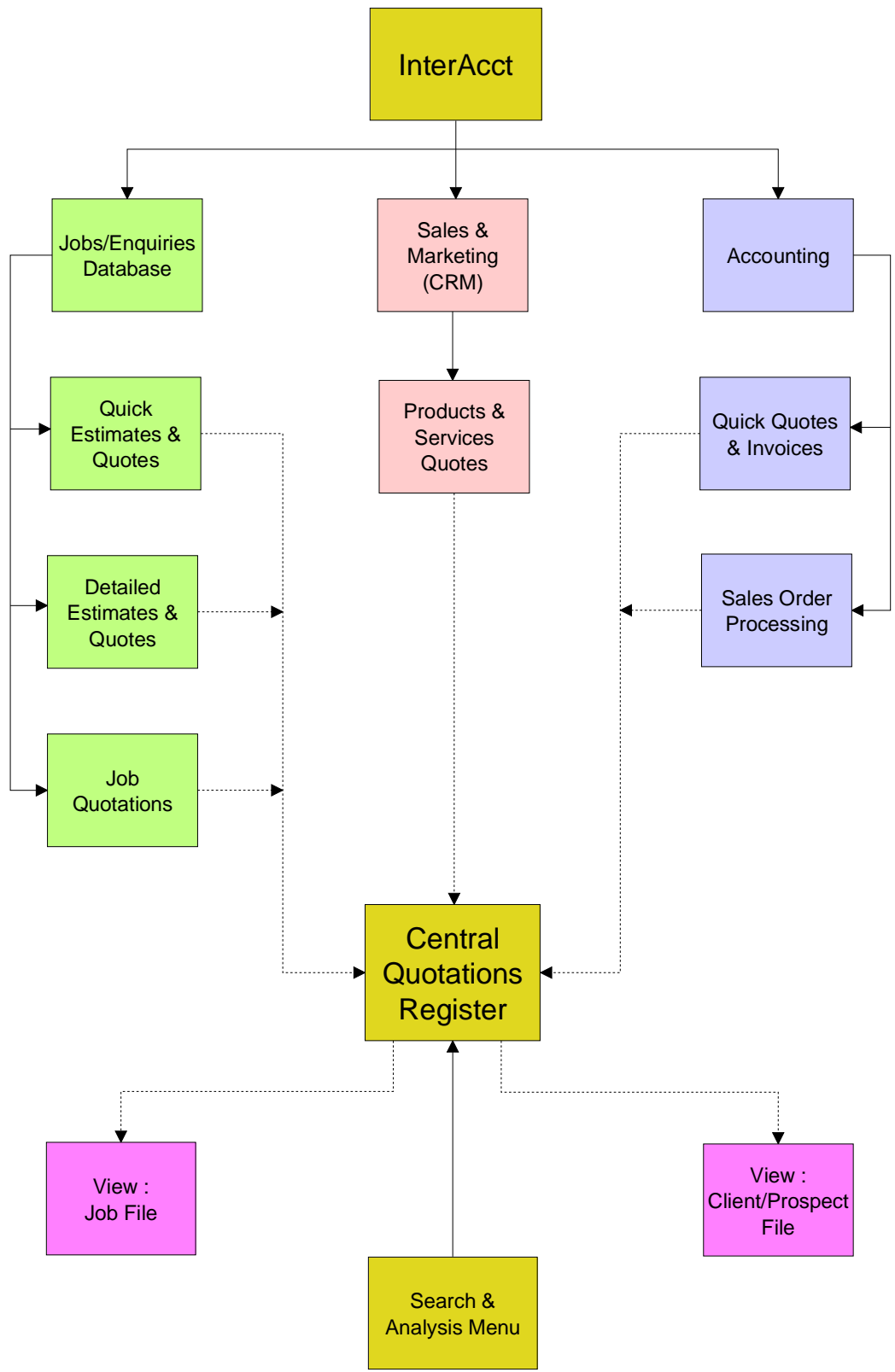
Quote \$ 56,725.62 Quote Date Tue 27-Oct-2009 Quote No 100016  
Profit \$ 22,909.08 Reqd By 15-Nov-2009 S/person MARK.W  
Margin % 40.39 Exp Close 31-Oct-2009 Status 2.QUOTE  
Prob % 100 Date Sold 27-Oct-2009 Origin DIRECT  
Job Type INSTALL  
Branch HO  
Client Type COMM.OFFICE

Prospect Name Adelaide Civil Pty Ltd  
Job Name Board Room AV Installation  
Comments

**Menu**  
1. View : Client File  
2. View : Job Details  
3. Contact History  
4. Contact Names  
5. Notes File

Form help | Field help

This is an enquiry only file. It is automatically updated from several files across the InterAcct system - typically where you are creating an estimate, a sales order, opening a job, or invoicing.




Quote #	Quote Date	S/person	Quote \$	Profit \$	Margin %	Status	Reqd By	Exp Close	Prob %	Date Sold	Contact Name	Prospect Name	Origin	Job Type	Branch	Client Type	Comments
1	Tue 2-Feb-2010	PAUL.H	3,925.24	682.48	17.39	2.WON	2-Feb-10	2-Feb-10	0		Trevor Jones	Corporate Enterprise	WEBSITE	PHONE-IN	HO		
2	Tue 2-Feb-2010	PAUL.H	2,432.64	608.64	25.02	5.SENT	2-Feb-10	2-Feb-10	0	2-Feb-10	Trevor Jones	Corporate Enterprise	WEBSITE	DIRECT	HO		BLD.CARPENT
3	Fri 22-Jan-2010	FRED.S	4,921.17	1,604.02	32.59	2.QUOTE	22-Jan-10	3-Jan-10	13		Grant Armstrong	Adelaide Civil Pty Lt	DIRECT	INSTALL	HO		COMM.OFFICE
4	Mon 9-Nov-2009	BILL.D	0.00	0.00	0.00	2.WON	10-Nov-09	10-Nov-09	0		John Briggs	Baseline Constructio	EXISTING	DIRECT	HO		
5	Mon 9-Nov-2009	BILL.D	0.00	0.00	0.00	2.WON	9-Nov-09	9-Nov-09	0		Joseph Steeling	City Corp Developm	EXISTING	DIRECT	HO		
6	Wed 4-Nov-2009	PAUL.H	1,766.48	619.48	35.07	2.WON	4-Nov-09	4-Nov-09	50		Trevor Jones	Corporate Enterprise	YELLOW-P	DIRECT	HO		BLD.CARPENT
7	Tue 27-Oct-2009	MARK.W	56,725.62	22,909.08	40.39	2.QUOTE	15-Nov-09	31-Oct-09	100	27-Oct-09	Graham Kimber	Adelaide Civil Pty Lt	DIRECT	INSTALL	HO		COMM.OFFICE
8	Fri 16-Oct-2009	MARK.W	48,250.00	13,679.00	28.35	1.EST	24-Dec-09	28-Oct-09	100	28-Oct-09		Adelaide Civil Pty Lt		INSTALL	NSW		COMM.OFFICE
9	Thu 6-Aug-2009	FRED.S	3,303.53	986.95	29.88	5.OE			0		Trevor Jones	Corporate Enterprise	YELLOW-P	DIRECT	HO		COMM.OFFICE
10	Tue 28-Jul-2009	FRED.S	-16,413.26	39.03	-0.24	6.INV	28-Jul-09	28-Jul-09	0	6-Aug-09	Trevor Jones	Corporate Enterprise	YELLOW-P	DIRECT	HO		COMM.OFFICE
			161,637.42	64,037.76													

WinPrint - InterAcct Software Pty Ltd - Quotation 100009 - 1/ 2 pages

File Edit Zoom Help

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 ABN : 47 003 411 658

**QUOTATION # 100009**

Dynamic Signage Solutions Pty Ltd  
 100 Old Pittwater Road  
 BROOKVALE NSW 2100

Attention : Peter Winters  
 Job Name : Dynamic, Network, Windows SBS 2008  
 : PREPARE DRAFT WIRING DIAGRAM  
 : Computer Network Installation

Quote Date : 24/02/2009  
 Job Number : 100009  
 Client Code : DYNAMIBR  
 Your Contact :  
 Chris Gentals

Fax : (02) 9976 7744  
 Email Address :  
 pw@dynamic.com.au

Description	Quantity	Units	Price \$	Total \$
Dear Pete,				
Many thanks for the opportunity of presenting this quotation to you.				
<b>Computer Equipment</b>				
<b>Computer Server</b>	1.00	per EACH	5,300.00	5,300.00
Tower Computer Cabinet with 220 watt power supply		Delivery		35.00
500 GB Raid Hard Disk Drive system				
4 GB Memory with 3.0 GHz Processor (Dual Core)				
Windows Small Business Server 2008 Software				
Software installation & configuration				
<b>Computer Workstations</b>	2.00	per EACH	1,210.00	2,420.00
Desktop Computer Cabinets, 220 watt power supply		Delivery		55.00
Hard Disk Drive, 500 GB				
Memory, 3GB, with 2.66 GHz Processor				
Keyboard, Mouse, & 22 inch LCD Monitor				
Windows Vista Operating system				