# InterAcct for Retailers

Why InterAcct?

☑ **Integration**

InterAcct is fully integrated business and account system. The I-POS software module offers a comprehensive retail point of sale system

☑ **I-POS + InterAcct**

The backend InterAcct system supports retailers for purchasing and sales / profit / employee analysis

☑ **Speed**

InterAcct has a focus on the speed of data input, accuracy and simplicity

☑ **Accessory Interface**

I-POS communicates with Cash Drawers, Weight Scales and Barcode Scanners

☑ **Touch Screens**

I-POS can be operated with the keyboard or mouse, but is easily navigated through the use of a touch screen sales terminal
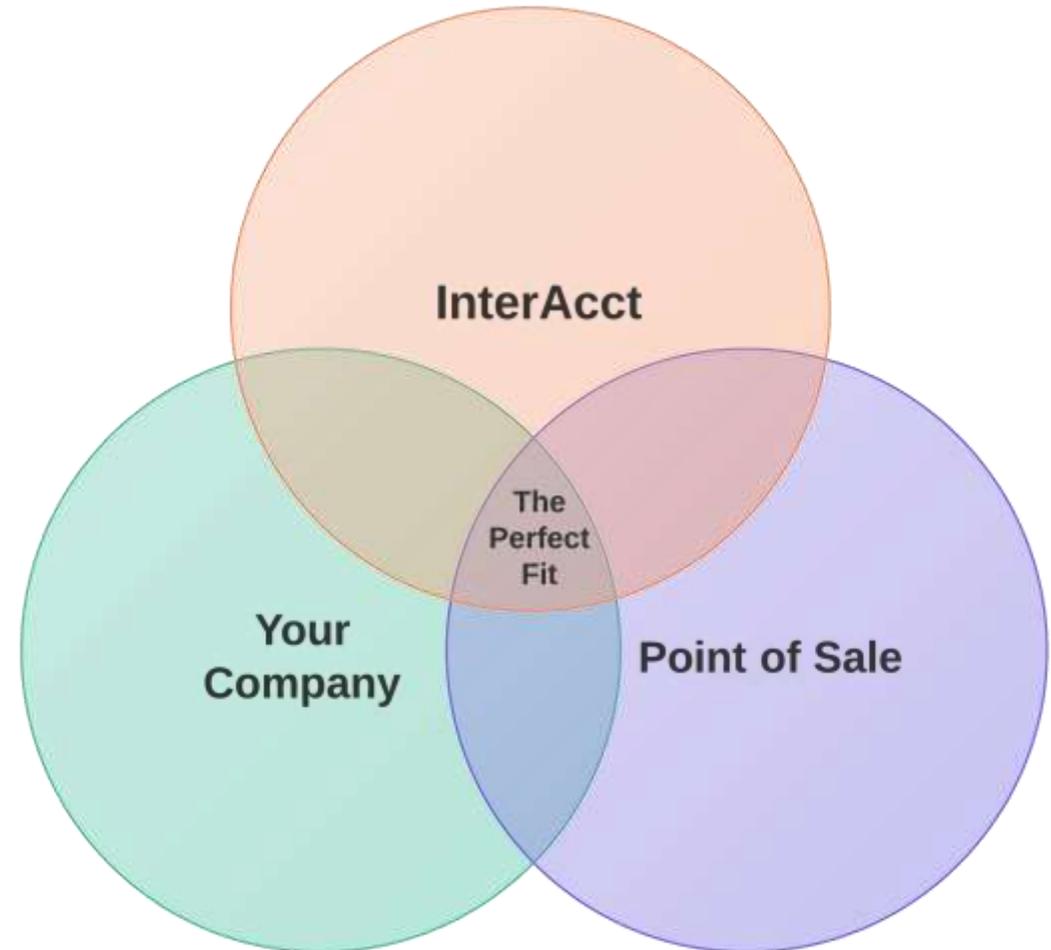
Retail Transaction Screen

A **Transaction Items** for the sale being made

B **Product Options** to edit quantity, price and discounts of the item currently highlighted

C **Transaction Summary** including Sub Total, Discounts, Rounding, Total Due, GST, Paid and Balance

D **Product Image** for each item entered for visual confirmation of the item

No	Description	Qty	Units	Price $	Disc $	X	Total $
1	APPLE BONZA	2.00	KILO	1.99	0.00	N	3.98
2	FETTA BULGARIAN GOAT	3.00	EACH	1.27	0.00	N	3.81
3	SMKD WINGS	1.00	EACH	1.50	0.00	N	1.50
4	PESTO BRANCOURT PUMP	1.00	EACH	1.50	0.00	N	1.50
5	SUGAR BILLINGTONS DA	1.00	EACH	1.50	0.00	N	1.50
6	TOMATO ANTONA ITA PE	1.00	EACH	1.50	0.00	N	1.50
7	B&S CS RED LENTILS 5	1.00	EACH	1.50	0.50	N	1.00
8	CHICKEN WINGS	1.00	EACH	1.50	0.00	N	1.50

Product Details

APPLE TOFFEE

Price $ 1.50 EACH
Discount $ 0.00 GST Free

Edit Product Line 2

Change Quantity	Unit Price $	Price Disc $
Quantity + 1	Total Price $	Total Disc $
Quantity - 1	Cancel Line	Disc %

Edit Order

| Save Order | Cancel Order |
| Disc Order $ | Disc Order % |

PRODUCTS

POS ADMIN

A/C CUST

Sub Total	$	16.79
Discount	$	0.50
Rounding	$	0.01
Total Due	$	16.30
GST	$	0.00
Paid	$	0.00
Balance	$	16.30

COMPLETE

RETURNS

7 8 9 Group Search
4 5 6 Desc Search
1 2 3 C
0 . < DEL CHAR OK

Session Details
09/11/2006 16:33 ADMIN SPARE
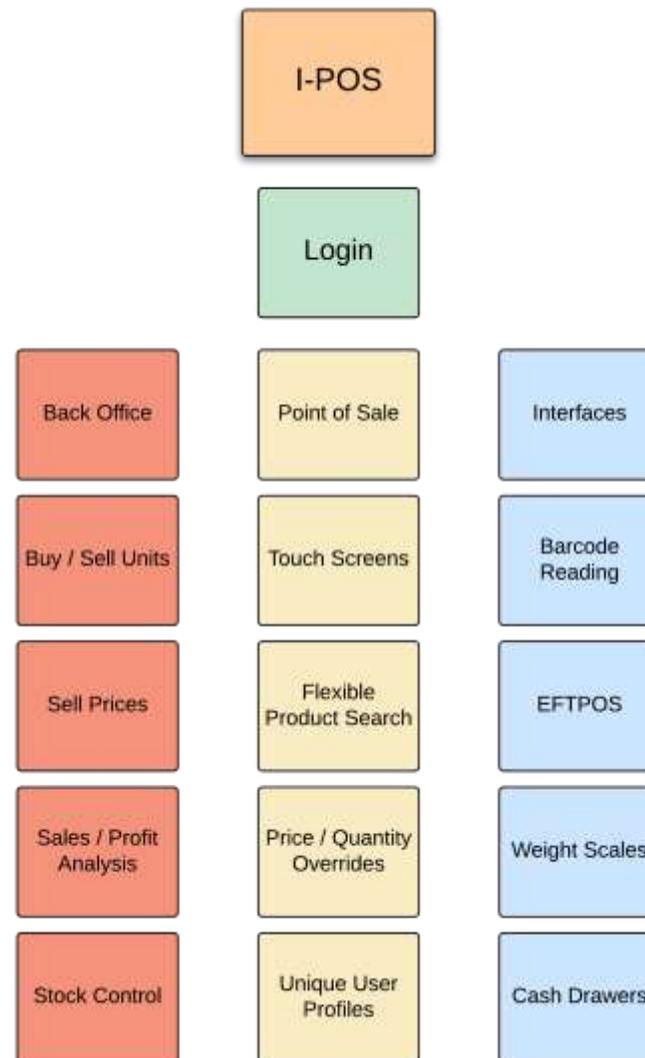
InterAcct Point of Sale Structure

QUOTE HERE

Security:
Restrict access to certain screens through access levels, such as Back Office Administration so that sensitive data cannot be viewed

Personalisation:
All of the system's standard files, fields, menus and reports can be changes to suit your business's individual requirements

I-POS

Login

Back Office	Point of Sale	Interfaces
Buy / Sell Units	Touch Screens	Barcode Reading
Sell Prices	Flexible Product Search	EFTPOS
Sales / Profit Analysis	Price / Quantity Overrides	Weight Scales
Stock Control	Unique User Profiles	Cash Drawers

Key Features & Advantages

	Feature :	Advantage :	Base?
High Volume Retail	I-POS is designed to handle high volume retail cash sales	Use InterAcct as a strong backend to your front of house point of sale solution	[O]
Easy to Use	I-POS has three main areas, Set Up, Front Counter & Back Office	I-POS is simple and effective while still being feature packed	[O]
Input Options	Data can be input on screen or via a traditional keyboard	Users can input data in any way they feel comfortable	[O]
Account Customers	Setup Account Customers	Account Customers can have a balance on their account and standard discount apply to all sales	[O]
Transaction Store	Pause, save and recall transactions as required	Serve customers as efficiently as possible, no need re-enter a transaction or wait for a customer to return with another item	[O]
Payment Types	Accept payment via Cash, EFTPOS, Cheque, Gift Voucher or Account Customer	Never lose a customer based on their ability to pay, give the customer options to pay with	[O]
Quick Cash Totals	Select the notes received, or enter an amount received for an automatic change calculation	No time wasted embarrassingly trying to calculate change for a customer	[O]
Off-Line Operation	Continue to operate if connection to the server goes down	If an issue arises, there is no need to turn away customers because transactions cannot be made	[O]
Access Levels	System Security	Maintain Security in your shop with access permissions per user	[O]

Screen 1: Payments

Receive Payments

The payment screen enables the user to quickly input what amount of each currency type they have been, enabling the system to automatically calculate the change

- ✓ Reduce the amount of shift end balance differences due to human error
- ✓ Save time calculating change

The screen also allows the user to enter an exact amount and while also permitting payment to be made in one of five ways

- ✓ Cash
- ✓ EFTPOS
- ✓ Gift Certificate
- ✓ Account Customer

Screen 2: Create I-POS User

System Users:

I-POS users are created with a UserCode and password of choice. Each I-POS user has an assigned Access Level which can be created by anyone with User Settings Access on their account.

While creating a user, some basic access options can be customized such as if they are allowed to complete Returns/Credits, Add Discounts, and which Cash Drawer they usually log into

Users can be edited, deleted and added at any time

Screen 3: Access Level Customisation

Access Levels:

Access Levels allow or deny users to perform actions within the system such as Cancel Order, Pay by Cheque and even allows maximum discount amounts or percents

Any number of access levels can be made

Only Users with access to "User Settings" can edit access levels

Screen 4: Stock Items

Stock Items:

Stock is added into the system with a stock code, which is usually created using the most common part of the item first. For example a Large Skim Cappuccino might have a code such as:

cfe-lrg\cap.sk

This enables faster searching and allows for better analysis within InterAcct

A last buy price, new buy price and average buy price for each stock item is maintained, while items can be bought in one unit and sold in another. For example, apples might be bought by the pallet and sold per kilogram

A markup price is added to the stock item, which allows InterAcct to calculate a final selling price, margin and gross profit per item sold

Screen 5: Weekly Sales Report

Weekly Sales Report:
The Weekly Sales Report is one example of a report generated through I-POS and InterAcct.

It shows Sales, Profit, Margin, Item Count and Average Item Cost per Product group which is setup in the system

The report can be run at any point in the past to compare and analyse the differences between sales weeks

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Weekly Sales Report as of 23/08/2007   Page   : 1

Week Starting : 23/08/2007 (Week 32 / 2007)

Prod Group	Sales $	Profit $	Margin%	Item Count	Av Item$
01VEGETABL	55,239.45	6,203.39	11.23	15106	3.66
02FRUIT	22,983.15	5,784.86	25.17	2006	11.46
04GROCERI	9,372.16	2,139.66	22.83	5002	1.87
05FLOWER/P	143.75	8.11	5.64	23	6.25
06DRINKS	699.72	178.36	25.49	246	2.84
15DAIRY	4,563.25	907.63	19.89	1639	2.78
20BREAD	4,532.10	1,152.51	25.43	1236	3.67
40FRESHMEA	3,675.22	2,021.37	55.00	369	9.96
42FROZEN	199.67	44.73	22.40	32	6.24
50DELIFRSH	2,532.48	888.14	35.07	451	5.62
Total	**103,940.95**	**25,792.95**	**24.82**	**26110**	**3.98**
CashCust Av$	24.84		Cash Cust	4184	
Account Av $	490.28		A/c Cust	212	
Total Av $	23.64	5.86	Tot Cust	4396	

Week Starting : 15/08/2007 (Week 31 / 2007)

Prod Group	Sales $	Profit $	Margin%	Item Count	Av Item$
01VEGETABL	53,967.16	8,489.03	15.73	21054	2.56
02FRUIT	31,963.74	16,515.66	51.67	7506	4.25
04GROCERI	12,577.38	-249.03	-1.98	4378	2.87
05FLOWER/P	398.32	23.06	5.79	60	6.63
06DRINKS	725.48	227.43	31.35	336	2.15
15DAIRY	3,967.12	1,239.72	31.25	1394	2.84
20BREAD	2,897.43	574.27	19.82	996	2.90
40FRESHMEA	3,573.46	2,029.01	56.78	412	8.67
42FROZEN	212.57	67.27	31.65	33	6.44
50DELIFRSH	2,167.40	870.21	40.15	503	4.30
Total	**112,450.06**	**31,733.40**	**28.22**	**36672**	**3.06**
CashCust Av$	28.28		Cash Cust	3976	
Account Av $	1,124.50		A/c Cust	100	
Total Av $	28.21	7.96	Tot Cust	3986	

InterAcct Pricing (Per User)

Users	Base InterAcct	Retail Point of Sale [I-POS] (A)	Payroll (B)	Bond Store – Alcohol Stocks (C)
1	$1,500 (15-25)	+ $500 (10)	+ $350 (5)	+ $250 (2-3)
2-3	$1,000 (20-30)	+ $500 (10)	+ $350 (5)	+ $250 (2-3)
4	$750 (20-30)	+ $375 (10)	+ $250 (5-8)	+ $188 (2-3)
5-9	$600 (25-35)	+ $300 (10-15)	+ $200 (5-8)	+ $150 (3-5)
10-19	$500 (30-40)	+ $275 (10-15)	+ $175 (5-8)	+ $125 (3-5)
20-49	$400 (40-60)	+ $250 (10-15)	+ $150 (10-15)	+ $100 (3-5)
50+	$350 (50-75)	+ $230 (15-25)	+ $130 (10-20)	+ $90 (5-10)

Software Pricing

Software Pricing is per Computer Network "User" as defined in the above table. The optional software modules (eg, Job Cost Estimating) require the Base InterAcct as well, and are purchased based on the number of base Network Users. Prices are all ex GST.

+ Annual Support Pricing

Yearly support is calculated at 20% of purchase price, with no CPI annual increases. Support is reduced by 30% after 3 years. For example a single User (with just the base InterAcct) would be ($1,500 x 20%) = $300

+ Implementation & Training Budget

The (Number) denotes the estimated min/max hours of Implementation & Training required in the budget per installation / module (not per User). Implementation / training "Advanced" is currently charged at the average rate of $160 per hour.

Modules

There is a wide variety of software modules available for purchase, talk to InterAcct staff about your specific software needs.

Request a Cost Estimate:

InterAcct Software Pty Ltd

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